

3 Day Trial Pack Scripts

Regular \$25.00 Lifted \$45.00

Add these to the WordBoard app and have on hand for responses.

Response when someone is asking for more info:

Hi (NAME),

Our 3 Day Trials are an amazing way to try the products and gain fabulous energy. You will receive 6 Cookies and Cream Shakes and 6 metabolism boosting teas. Both are so easy to make and will change your day! We also offer a Lifted 3 Day Trial which adds 10 of our fizzy energy supplements which are full of B-vitamins and will give you amazing energy and focus throughout the day!

The Regular 3 Day Trial is \$25 and the Lifted 3 Day Trial is \$45. Bonus! I will help you every step of the way with recipes, product knowledge and helping you feel your very best.

I can't wait for you to get started on your journey to Happy and Healthy! Just let me know which one you would like to get started with.

(YOUR NAME)

After they place their order:

Congrats! You are going to love your 3 Day Trial! You can send your payment either Venmo or Cash App, which works best for you? I just need to get your full name, address, and phone. You can pick it up or have it shipped straight to your doorstep!

Once it's on the way:

Yay! Great decision! Your 3 Day Trial Pack is on the way!

Get them started on their 3 Day Trial:

Let's get started. I am so excited for you!

You have your 3 Day Trial, so tomorrow I want you to weigh yourself and send me a pic of your feet on the scale. You will be replacing 2 meals with the Cookies & Cream Healthy Meal shake and enjoying 2 metabolism boosting teas (because these have caffeine in them you may not want to drink the tea too late in the day!)

Also eat a healthy dinner along with 1-2 healthy snacks (one mid-morning and/or one mid-afternoon.) On day 4 we will have you weigh again.

It's simple and easy!

Follow Up Conversations

Day 1:

How was your shake today? What recipe did you make?

Day 2:

What is your favorite way to make the tea so far? Are you loving the extra energy?

Day 3:

Shout out to you for picking healthy choices! What's next?

Your next step is to get your FREE Wellness Profile. We will help you identify your protein and calorie numbers to hit your goals. It's short and simple! Go to (YOUR GOHERBALIFE WEBSITE) & click the blue button that says, "Start My Profile."

Don't forget to weigh in the morning so we can see your results and we'll go through your #s and how to reach your goals with your Wellness Profile. I'll also be giving you your FREE Meal Plan at that time.

Day 4:

Get their final weigh in results

Talk about how your client FEELS after 3 days

Complete their Wellness Profile with a complete retail presentation.

Get them started on their program:

For Weight Loss:

Quickstart, Advanced, or Ultimate Program

For Nutrition & Energy:

Everyday Nutrition Starter Pack or Lifted Everyday Nutrition Starter Pack